

# Santa Cruz Zen Center

## BUDGET VS. ACTUALS: FY\_2014 - FY14 P&L

January - December 2014

|   | TOTAL            |                  |                  |                   |
|---|------------------|------------------|------------------|-------------------|
|   | ACTUAL           | BUDGET           | OVER BUDGET      | % OF BUDGET       |
| <b>Revenue</b>                            |                  |                  |                  |                   |
| Annual Appeal                             | 3,170.00         | 3,000.00         | 170.00           | 105.67 %          |
| Capital Campaign (deleted)                | 191.00           | 0.00             | 191.00           |                   |
| Ceremonies                                | 300.00           |                  | 300.00           |                   |
| Jukai                                     |                  | 150.00           | -150.00          |                   |
| KT Memorial Income (deleted)              | 13,640.67        |                  | 13,640.67        |                   |
| <b>Total Ceremonies</b>                   | <b>13,940.67</b> | <b>150.00</b>    | <b>13,790.67</b> | <b>9,293.78 %</b> |
| <b>Classes</b>                            |                  |                  |                  |                   |
| Classes                                   | 1,428.00         | 0.00             | 1,428.00         |                   |
| Practice Period                           | 807.00           | 800.00           | 7.00             | 100.88 %          |
| Z and A Income (deleted)                  | 2,202.00         | 3,855.00         | -1,653.00        | 57.12 %           |
| <b>Total Classes</b>                      | <b>4,437.00</b>  | <b>4,655.00</b>  | <b>-218.00</b>   | <b>95.32 %</b>    |
| <b>Donations</b>                          |                  |                  |                  |                   |
| Donations                                 | 2,967.48         | 2,500.00         | 467.48           | 118.70 %          |
| <b>Fundraising Inc</b>                    |                  |                  |                  |                   |
| Fundraising Inc                           | -129.00          |                  | -129.00          |                   |
| Cards (deleted)                           | 20.00            | 0.00             | 20.00            |                   |
| Cushions (deleted)                        | 150.00           | 0.00             | 150.00           |                   |
| Incense&Charcoal                          | 37.00            | 24.00            | 13.00            | 154.17 %          |
| JCF-Income (deleted)                      |                  | 400.00           | -400.00          |                   |
| Oryoki set sales                          | 220.00           | 250.00           | -30.00           | 88.00 %           |
| Sutra Books (deleted)                     |                  | 15.00            | -15.00           |                   |
| <b>Total Fundraising Inc</b>              | <b>298.00</b>    | <b>689.00</b>    | <b>-391.00</b>   | <b>43.25 %</b>    |
| Global Sangha Donations                   | 402.00           | 700.00           | -298.00          | 57.43 %           |
| Membership                                | 22,040.00        | 18,000.00        | 4,040.00         | 122.44 %          |
| <b>Reimbursed Expense Utilities</b>       |                  |                  |                  |                   |
| Reimbursed Expense Utilities              |                  |                  |                  |                   |
| 113 House                                 | 1,082.40         | 1,000.00         | 82.40            | 108.24 %          |
| 119A House                                | 1,498.22         | 1,800.00         | -301.78          | 83.23 %           |
| 119B Cottage                              | 1,129.74         | 1,100.00         | 29.74            | 102.70 %          |
| <b>Total Reimbursed Expense Utilities</b> | <b>3,710.36</b>  | <b>3,900.00</b>  | <b>-189.64</b>   | <b>95.14 %</b>    |
| <b>Rental Income</b>                      |                  |                  |                  |                   |
| Rental Income                             |                  |                  |                  |                   |
| 113 House                                 | 15,400.00        | 16,800.00        | -1,400.00        | 91.67 %           |
| 119 Cottage                               | 9,004.16         | 9,000.00         | 4.16             | 100.05 %          |
| 119 House                                 | 20,332.42        | 20,400.00        | -67.58           | 99.67 %           |
| Thich Nhat Hahn                           | 2,455.00         | 1,600.00         | 855.00           | 153.44 %          |
| <b>Total Rental Income</b>                | <b>47,191.58</b> | <b>47,800.00</b> | <b>-608.42</b>   | <b>98.73 %</b>    |
| <b>Sesshin Income</b>                     |                  |                  |                  |                   |
| Sesshin Income                            |                  |                  |                  |                   |
| 3 day                                     | 815.00           | 700.00           | 115.00           | 116.43 %          |
| 5-day (deleted)                           | 3,855.00         | 5,000.00         | -1,145.00        | 77.10 %           |
| 7 day                                     | 1,735.00         | 500.00           | 1,235.00         | 347.00 %          |
| Day Sit                                   | 634.00           | 300.00           | 334.00           | 211.33 %          |
| Tassajara Retr.                           | 810.00           | 1,000.00         | -190.00          | 81.00 %           |
| <b>Total Sesshin Income</b>               | <b>7,849.00</b>  | <b>7,500.00</b>  | <b>349.00</b>    | <b>104.65 %</b>   |
| Sewing Program                            | 375.00           | 25.00            | 350.00           | 1,500.00 %        |
| Storage Rental -Reimbursement (deleted)   |                  | 0.00             | 0.00             |                   |

|  | TOTAL               |                    |                    |                 |
|--|---------------------|--------------------|--------------------|-----------------|
|  | ACTUAL              | BUDGET             | OVER BUDGET        | % OF BUDGET     |
| Unapplied Cash Payment Income          | 5.38                |                    | 5.38               |                 |
| <b>Total Revenue</b>                   | <b>\$106,577.47</b> | <b>\$88,919.00</b> | <b>\$17,658.47</b> | <b>119.86 %</b> |
| GROSS PROFIT                           | <b>\$106,577.47</b> | <b>\$88,919.00</b> | <b>\$17,658.47</b> | <b>119.86 %</b> |
| Expenditures                           |                     |                    |                    |                 |
| Administrative Expense                 |                     |                    |                    |                 |
| Accounting                             | 1,233.34            | 2,100.00           | -866.66            | 58.73 %         |
| Attorney Fees-KT Pub                   |                     | 2,000.00           | -2,000.00          |                 |
| Bank Fees                              | 25.00               | 0.00               | 25.00              |                 |
| Charities                              | 200.00              | 200.00             | 0.00               | 100.00 %        |
| City Rental Self Inspection            | 130.00              | 130.00             | 0.00               | 100.00 %        |
| Computer Exp                           |                     | 100.00             | -100.00            |                 |
| Copies                                 |                     | 25.00              | -25.00             |                 |
| Directors & Officers Insurance         | 1,050.00            | 1,050.00           | 0.00               | 100.00 %        |
| Filing Fees                            | 20.00               | 20.00              | 0.00               | 100.00 %        |
| Library Expense                        | 116.37              | 125.00             | -8.63              | 93.10 %         |
| Postage                                | 40.50               | 50.00              | -9.50              | 81.00 %         |
| Security Bkgrd Check                   | 54.75               | 30.00              | 24.75              | 182.50 %        |
| Storage Rental (deleted)               |                     | 0.00               | 0.00               |                 |
| Web Expenses                           | 126.00              | 126.00             | 0.00               | 100.00 %        |
| Web Hosting-Cruzio                     |                     | 265.00             | -265.00            |                 |
| <b>Total Administrative Expense</b>    | <b>2,995.96</b>     | <b>6,221.00</b>    | <b>-3,225.04</b>   | <b>48.16 %</b>  |
| Ceremonies.                            |                     |                    |                    |                 |
| Jukai                                  |                     | 60.00              | -60.00             |                 |
| Weddings (deleted)                     | 78.36               |                    | 78.36              |                 |
| <b>Total Ceremonies.</b>               | <b>78.36</b>        | <b>60.00</b>       | <b>18.36</b>       | <b>130.60 %</b> |
| Fundraising and Event Exp              |                     |                    |                    |                 |
| Annual Appeal                          | 197.01              | 500.00             | -302.99            | 39.40 %         |
| Capital Campaign Expense (deleted)     |                     | 0.00               | 0.00               |                 |
| JCF                                    |                     | 500.00             | -500.00            |                 |
| Oryoki                                 |                     | 0.00               | 0.00               |                 |
| Sutra Books (deleted)                  |                     | 25.00              | -25.00             |                 |
| Zen and the Arts (deleted)             | 1,349.38            | 1,445.00           | -95.62             | 93.38 %         |
| <b>Total Fundraising and Event Exp</b> | <b>1,546.39</b>     | <b>2,470.00</b>    | <b>-923.61</b>     | <b>62.61 %</b>  |
| Guest Teacher                          | 750.00              | 750.00             | 0.00               | 100.00 %        |
| Membership Directory                   |                     | 100.00             | -100.00            |                 |
| Newsletter                             |                     |                    |                    |                 |
| Labels                                 |                     | 75.00              | -75.00             |                 |
| Postage                                | 452.77              | 450.00             | 2.77               | 100.62 %        |
| Printing                               | 710.79              | 700.00             | 10.79              | 101.54 %        |
| <b>Total Newsletter</b>                | <b>1,163.56</b>     | <b>1,225.00</b>    | <b>-61.44</b>      | <b>94.98 %</b>  |
| Property Expense                       |                     |                    |                    |                 |
| Fire Inspection                        | 1,500.00            |                    | 1,500.00           |                 |
| Garage                                 |                     | 0.00               | 0.00               |                 |
| Insurance-Prop & Liab                  | 4,030.00            | 3,800.00           | 230.00             | 106.05 %        |
| Mortgage Interest Expense (deleted)    |                     | 0.00               | 0.00               |                 |
| Property Survey (deleted)              | 2,400.00            |                    | 2,400.00           |                 |
| Property Taxes                         |                     |                    |                    |                 |
| Tax-113                                | 139.74              | 265.00             | -125.26            | 52.73 %         |

|  | TOTAL            |                  |                  |                 |
|--|------------------|------------------|------------------|-----------------|
|  | ACTUAL           | BUDGET           | OVER BUDGET      | % OF BUDGET     |
| Tax-119  | 5,218.76         | 5,800.00         | -581.24          | 89.98 %         |
| <b>Total Property Taxes</b>                      | <b>5,358.50</b>  | <b>6,065.00</b>  | <b>-706.50</b>   | <b>88.35 %</b>  |
| Reserve Study (deleted)                          | 50.00            | 0.00             | 50.00            |                 |
| Washer and Dryer (deleted)                       |                  | 0.00             | 0.00             |                 |
| <b>Total Property Expense</b>                    | <b>13,338.50</b> | <b>9,865.00</b>  | <b>3,473.50</b>  | <b>135.21 %</b> |
| Property Maintenance                             |                  |                  |                  |                 |
| 113 House  | 432.73           | 4,500.00         | -4,067.27        | 9.62 %          |
| 119 B  | 460.70           | 1,850.00         | -1,389.30        | 24.90 %         |
| 119A   |                  | 1,482.00         | -1,482.00        |                 |
| Fire Extinguishers                               | 130.53           | 125.00           | 5.53             | 104.42 %        |
| Garage   | 61.06            |                  | 61.06            |                 |
| Gardens  | 739.48           | 900.00           | -160.52          | 82.16 %         |
| Tree Removal (deleted)                           |                  | 0.00             | 0.00             |                 |
| Zendo Repairs                                    |                  | 1,000.00         | -1,000.00        |                 |
| <b>Total Property Maintenance</b>                | <b>1,824.50</b>  | <b>9,857.00</b>  | <b>-8,032.50</b> | <b>18.51 %</b>  |
| Sales Tax  | -98.00           |                  | -98.00           |                 |
| Sesshin Expense                                  |                  |                  |                  |                 |
| Food   |                  |                  |                  |                 |
| 3 day  | 222.58           | 125.00           | 97.58            | 178.06 %        |
| 5-day (deleted)                                  | 1,010.88         | 600.00           | 410.88           | 168.48 %        |
| 7 day  | 314.45           | 525.00           | -210.55          | 59.90 %         |
| day sit  |                  | 0.00             | 0.00             |                 |
| Shuso  | 55.00            | 60.00            | -5.00            | 91.67 %         |
| <b>Total Food</b>                                | <b>1,602.91</b>  | <b>1,310.00</b>  | <b>292.91</b>    | <b>122.36 %</b> |
| <b>Total Sesshin Expense</b>                     | <b>1,602.91</b>  | <b>1,310.00</b>  | <b>292.91</b>    | <b>122.36 %</b> |
| Supplies   |                  |                  |                  |                 |
| Board  | 21.95            | 100.00           | -78.05           | 21.95 %         |
| Flowers  | 250.99           | 300.00           | -49.01           | 83.66 %         |
| Garden Supplies                                  | 222.78           | 500.00           | -277.22          | 44.56 %         |
| Global Sangha                                    | 1,290.77         | 500.00           | 790.77           | 258.15 %        |
| House Supplies                                   | 277.93           | 50.00            | 227.93           | 555.86 %        |
| Incense&Charcoal                                 | 468.30           | 500.00           | -31.70           | 93.66 %         |
| Office Supplies                                  | 216.97           | 50.00            | 166.97           | 433.94 %        |
| Sewing   | 179.10           | 150.00           | 29.10            | 119.40 %        |
| Zendo Supplies                                   | 707.50           | 1,000.00         | -292.50          | 70.75 %         |
| <b>Total Supplies</b>                            | <b>3,636.29</b>  | <b>3,150.00</b>  | <b>486.29</b>    | <b>115.44 %</b> |
| Tassajara Exp.                                   | 525.00           | 750.00           | -225.00          | 70.00 %         |
| Teacher & Administrator Stipend                  |                  |                  |                  |                 |
| Charles Henkel                                   |                  |                  |                  |                 |
| Stipend  | 27,000.00        | 27,000.00        | 0.00             | 100.00 %        |
| Supplies (deleted)                               | 300.00           | 300.00           | 0.00             | 100.00 %        |
| Unreimb Pastoral Exp (deleted)                   | 2,025.00         | 2,025.00         | 0.00             | 100.00 %        |
| <b>Total Charles Henkel</b>                      | <b>29,325.00</b> | <b>29,325.00</b> | <b>0.00</b>      | <b>100.00 %</b> |
| <b>Total Teacher &amp; Administrator Stipend</b> | <b>29,325.00</b> | <b>29,325.00</b> | <b>0.00</b>      | <b>100.00 %</b> |
| Utilities  |                  |                  |                  |                 |
| A T & T (deleted)                                | 789.30           | 720.00           | 69.30            | 109.63 %        |
| P G & E  | 2,184.27         | 1,800.00         | 384.27           | 121.35 %        |

|                                 | TOTAL               |                    |                     |                 |
|---------------------------------|---------------------|--------------------|---------------------|-----------------|
|                                 | ACTUAL              | BUDGET             | OVER BUDGET         | % OF BUDGET     |
| SC Municipal Water              | 3,377.49            | 3,200.00           | 177.49              | 105.55 %        |
| <b>Total Utilities</b>          | <b>6,351.06</b>     | <b>5,720.00</b>    | <b>631.06</b>       | <b>111.03 %</b> |
| <b>Total Expenditures</b>       | <b>\$63,039.53</b>  | <b>\$70,803.00</b> | <b>\$ -7,763.47</b> | <b>89.04 %</b>  |
| NET OPERATING REVENUE           | <b>\$43,537.94</b>  | <b>\$18,116.00</b> | <b>\$25,421.94</b>  | <b>240.33 %</b> |
| Other Revenue                   |                     |                    |                     |                 |
| Investment Inc                  |                     |                    |                     |                 |
| Dividend Inc                    | 4,141.14            |                    | 4,141.14            |                 |
| Gains (Losses) on Securities    | 10,049.87           |                    | 10,049.87           |                 |
| Interest Inc                    | 346.78              | 0.00               | 346.78              |                 |
| <b>Total Investment Inc</b>     | <b>14,537.79</b>    | <b>0.00</b>        | <b>14,537.79</b>    |                 |
| <b>Total Other Revenue</b>      | <b>\$14,537.79</b>  | <b>\$0.00</b>      | <b>\$14,537.79</b>  | <b>0.00%</b>    |
| Other Expenditures              |                     |                    |                     |                 |
| Depreciation                    | 20,447.00           |                    | 20,447.00           |                 |
| <b>Total Other Expenditures</b> | <b>\$20,447.00</b>  | <b>\$0.00</b>      | <b>\$20,447.00</b>  | <b>0.00%</b>    |
| NET OTHER REVENUE               | <b>\$ -5,909.21</b> | <b>\$0.00</b>      | <b>\$ -5,909.21</b> | <b>0.00%</b>    |
| NET REVENUE                     | <b>\$37,628.73</b>  | <b>\$18,116.00</b> | <b>\$19,512.73</b>  | <b>207.71 %</b> |