

# Santa Cruz Zen Center

## BUDGET VS. ACTUALS: FY\_2012 - FY12 P&L

January - December 2012

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
Annual Appeal	7,548.00	6,000.00	1,548.00	125.80 %
Ceremonies	30.00		30.00	
Jizo (deleted)	95.00		95.00	
Jukai	1,050.00	600.00	450.00	175.00 %
KT Memorial Income (deleted)	1,849.00		1,849.00	
Weddings (deleted)	250.00		250.00	
<b>Total Ceremonies</b>	<b>3,274.00</b>	<b>600.00</b>	<b>2,674.00</b>	<b>545.67 %</b>
CEU Income (deleted)		0.00	0.00	
Classes	2,686.00	4,000.00	-1,314.00	67.15 %
Collage - Toldi (deleted)	284.00		284.00	
<b>Total Classes</b>	<b>2,970.00</b>	<b>4,000.00</b>	<b>-1,030.00</b>	<b>74.25 %</b>
Donations	3,274.11	1,700.00	1,574.11	192.59 %
Edible Garden Project Income (deleted)	100.00		100.00	
Fundraising Inc	100.00		100.00	
Book Sales (deleted)	44.50		44.50	
Calligraphy - Yoshi (deleted)	820.00	480.00	340.00	170.83 %
Calligraphy Shodo (deleted)	884.00		884.00	
Cards (deleted)	33.00		33.00	
Cushions (deleted)	147.50	100.00	47.50	147.50 %
Events_Booksales		100.00	-100.00	
Incense&Charcoal	84.00	120.00	-36.00	70.00 %
JCF-Income (deleted)	447.00		447.00	
Oryoki set sales	342.00	100.00	242.00	342.00 %
T-Shirts (deleted)	16.30		16.30	
Workshops (deleted)	1,373.00	600.00	773.00	228.83 %
<b>Total Fundraising Inc</b>	<b>4,291.30</b>	<b>1,500.00</b>	<b>2,791.30</b>	<b>286.09 %</b>
Global Sangha Donations	681.00	1,000.00	-319.00	68.10 %
Membership	20,825.00	17,000.00	3,825.00	122.50 %
<b>Reimbursed Expense Utilities</b>				
113 House	1,281.34		1,281.34	
119A House	1,770.24		1,770.24	
119B Cottage	1,219.51		1,219.51	
<b>Total Reimbursed Expense Utilities</b>	<b>4,271.09</b>		<b>4,271.09</b>	
<b>Rental Income</b>				
113 House	16,800.00	16,800.00	0.00	100.00 %
119 Cottage	9,000.00	9,000.00	0.00	100.00 %
119 House	20,400.00	20,400.00	0.00	100.00 %
Thich Nhat Hahn	1,640.00	1,600.00	40.00	102.50 %
<b>Total Rental Income</b>	<b>47,840.00</b>	<b>47,800.00</b>	<b>40.00</b>	<b>100.08 %</b>
<b>Sesshin Income</b>				
4 day		1,800.00	-1,800.00	

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5-day (deleted)	6,405.00	1,000.00	5,405.00	640.50 %
7 day	2,170.00	2,000.00	170.00	108.50 %
Day Sit	786.01	500.00	286.01	157.20 %
Tassajara Retr.	1,000.00	1,000.00	0.00	100.00 %
<b>Total Sesshin Income</b>	<b>10,361.01</b>	<b>6,300.00</b>	<b>4,061.01</b>	<b>164.46 %</b>
Sewing Program	25.00	50.00	-25.00	50.00 %
<b>Total Revenue</b>	<b>\$105,460.51</b>	<b>\$85,950.00</b>	<b>\$19,510.51</b>	<b>122.70 %</b>
GROSS PROFIT	<b>\$105,460.51</b>	<b>\$85,950.00</b>	<b>\$19,510.51</b>	<b>122.70 %</b>
Expenditures				
Administrative Expense				
Accounting	2,212.54	1,200.00	1,012.54	184.38 %
Charities		100.00	-100.00	
City Rental Self Inspection	130.00		130.00	
Computer Exp	0.00	200.00	-200.00	0.00 %
Copies	31.62	60.00	-28.38	52.70 %
Directors & Officers Insurance	1,050.00	1,050.00	0.00	100.00 %
Filing Fees	20.00	20.00	0.00	100.00 %
Library Expense	118.33	125.00	-6.67	94.66 %
Postage	61.75	80.00	-18.25	77.19 %
Publicity		600.00	-600.00	
Security Bkgrd Check	172.10		172.10	
SPOT Training (deleted)		1,500.00	-1,500.00	
Web Expenses	126.00	126.00	0.00	100.00 %
<b>Total Administrative Expense</b>	<b>3,922.34</b>	<b>5,061.00</b>	<b>-1,138.66</b>	<b>77.50 %</b>
Calligraphy Classes (deleted)	203.99		203.99	
Ceremonies.				
Jukai	170.00		170.00	
KT Memorial (deleted)	323.76		323.76	
<b>Total Ceremonies.</b>	<b>493.76</b>		<b>493.76</b>	
Edible Garden Project Expense (deleted)	30.89		30.89	
Fundraising and Event Exp				
40th Anniversary Celebration (deleted)	518.61		518.61	
Annual Appeal	494.96	500.00	-5.04	98.99 %
Calligraphy - Yoshi (deleted)	1,000.00	500.00	500.00	200.00 %
JCF	85.00	50.00	35.00	170.00 %
Marketing Promotions (deleted)		1,000.00	-1,000.00	
Sutra Books (deleted)	16.22		16.22	
Workshops (deleted)	774.70	400.00	374.70	193.68 %
Zen and the Arts (deleted)		2,000.00	-2,000.00	
<b>Total Fundraising and Event Exp</b>	<b>2,889.49</b>	<b>4,450.00</b>	<b>-1,560.51</b>	<b>64.93 %</b>
Guest Teacher	625.00	625.00	0.00	100.00 %
Membership Directory		100.00	-100.00	
Newsletter				
Labels	39.04	50.00	-10.96	78.08 %
Postage	370.98	350.00	20.98	105.99 %
Printing	566.28	500.00	66.28	113.26 %
<b>Total Newsletter</b>	<b>976.30</b>	<b>900.00</b>	<b>76.30</b>	<b>108.48 %</b>
Property Expense				

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Insurance-Prop & Liab	4,148.20	3,390.00	758.20	122.37 %
Mortgage Interest Expense (deleted)	7,585.71	7,600.00	-14.29	99.81 %
Property Taxes				
Tax-113	341.42	700.00	-358.58	48.77 %
Tax-119	265.76	3,600.00	-3,334.24	7.38 %
<b>Total Property Taxes</b>	<b>607.18</b>	<b>4,300.00</b>	<b>-3,692.82</b>	<b>14.12 %</b>
Refrigerator (deleted)	558.23		558.23	
<b>Total Property Expense</b>	<b>12,899.32</b>	<b>15,290.00</b>	<b>-2,390.68</b>	<b>84.36 %</b>
Property Maintenance				
113 House	2,280.43	1,750.00	530.43	130.31 %
119 B	658.50	600.00	58.50	109.75 %
119A	994.26	800.00	194.26	124.28 %
Fire Extinguishers	100.17	175.00	-74.83	57.24 %
Garage	141.67		141.67	
Gardens	250.00	300.00	-50.00	83.33 %
Zendo Repairs	1,042.66	1,000.00	42.66	104.27 %
<b>Total Property Maintenance</b>	<b>5,467.69</b>	<b>4,625.00</b>	<b>842.69</b>	<b>118.22 %</b>
Sales Tax	36.00		36.00	
Sesshin Expense				
Food				
4 day		300.00	-300.00	
5-day (deleted)	488.21	375.00	113.21	130.19 %
7 day	390.33	525.00	-134.67	74.35 %
Shuso	65.90	60.00	5.90	109.83 %
<b>Total Food</b>	<b>944.44</b>	<b>1,260.00</b>	<b>-315.56</b>	<b>74.96 %</b>
<b>Total Sesshin Expense</b>	<b>944.44</b>	<b>1,260.00</b>	<b>-315.56</b>	<b>74.96 %</b>
Supplies				
Flowers	273.36	300.00	-26.64	91.12 %
Garden Supplies	211.21	400.00	-188.79	52.80 %
Global Sangha	609.84	800.00	-190.16	76.23 %
House Supplies		50.00	-50.00	
Incense&Charcoal	387.63	250.00	137.63	155.05 %
Office Supplies	190.52	250.00	-59.48	76.21 %
Sewing	219.16	150.00	69.16	146.11 %
Zendo Supplies	471.67	600.00	-128.33	78.61 %
<b>Total Supplies</b>	<b>2,363.39</b>	<b>2,800.00</b>	<b>-436.61</b>	<b>84.41 %</b>
Tassajara Exp.	750.00		750.00	
Tassajara Expenses (deleted)		750.00	-750.00	
Teacher & Administrator Stipend				
Charles Henkel				
Stipend	21,999.96	22,000.00	-0.04	100.00 %
Supplies (deleted)	300.00	300.00	0.00	100.00 %
Unreimb Pastoral Exp (deleted)	1,650.00		1,650.00	
<b>Total Charles Henkel</b>	<b>23,949.96</b>	<b>22,300.00</b>	<b>1,649.96</b>	<b>107.40 %</b>
Katherine Thanas (deleted)	6,137.10	14,729.00	-8,591.90	41.67 %
<b>Total Teacher &amp; Administrator Stipend</b>	<b>30,087.06</b>	<b>37,029.00</b>	<b>-6,941.94</b>	<b>81.25 %</b>
Utilities				

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
A T & T (deleted)	616.89	600.00	16.89	102.82 %
P G & E	2,927.14	900.00	2,027.14	325.24 %
SC Municipal Water	3,856.60	1,200.00	2,656.60	321.38 %
<b>Total Utilities</b>	<b>7,400.63</b>	<b>2,700.00</b>	<b>4,700.63</b>	<b>274.10 %</b>
<b>Total Expenditures</b>	<b>\$69,090.30</b>	<b>\$75,590.00</b>	<b>\$ -6,499.70</b>	<b>91.40 %</b>
NET OPERATING REVENUE	<b>\$36,370.21</b>	<b>\$10,360.00</b>	<b>\$26,010.21</b>	<b>351.06 %</b>
Other Revenue				
Investment Inc				
Gains (Losses) on Securities	669.48	800.00	-130.52	83.69 %
Interest Inc	844.53		844.53	
<b>Total Investment Inc</b>	<b>1,514.01</b>	<b>800.00</b>	<b>714.01</b>	<b>189.25 %</b>
KT Living Trust	383,542.00		383,542.00	
<b>Total Other Revenue</b>	<b>\$385,056.01</b>	<b>\$800.00</b>	<b>\$384,256.01</b>	<b>48,132.00 %</b>
Other Expenditures				
Depreciation	20,227.00		20,227.00	
<b>Total Other Expenditures</b>	<b>\$20,227.00</b>	<b>\$0.00</b>	<b>\$20,227.00</b>	<b>0.00%</b>
NET OTHER REVENUE	<b>\$364,829.01</b>	<b>\$800.00</b>	<b>\$364,029.01</b>	<b>45,603.63 %</b>
NET REVENUE	<b>\$401,199.22</b>	<b>\$11,160.00</b>	<b>\$390,039.22</b>	<b>3,594.98 %</b>